

Sawyer Energy

12 Micheles Blvd
Saugerties, NY 12477
(518) 678-2417
mhaines2@hvc.rr.com

Your Solution for Total Energy Comfort

June 21, 2015

Saugerties Chamber of Commerce
Saugerties, NY 12477

RE: FUEL OIL BID OPTIONS

Dear Mr. Smith and Board Members,

Thank you for allowing us the opportunity and considering Sawyer Energy to be your fuel oil supplier. I am offering the following 5 options to the members for the **2015-2016 winter season**, which ends on April 15, 2016.

Option #1 - Prepay Fuel Oil - \$2.499* per gallon, min of *500 gallons per enrollment.

**Downside Protection is an additional .30 cents per gallon and is due upon each individual members enrollment and is non-refundable*

Option #2 - Prepay Fuel Oil Fixed Price at - \$2.499 per gallon, min of *500 gallons per enrollment.

Option #3 - Budget Fuel Oil - \$2.699* per gallon, min of *500 gallons per enrollment. Pick 9, 10 or 11 month plan

**Downside Protection is an additional .30 cents per gallon and is due upon each individual members enrollment and is non-refundable*

Option #4 - Budget Fuel Oil Fixed Price at - \$2.699 per gallon, min of* 500 gallons per enrollment. Pick 9, 10 or 11 month plan

*Please note that due to market fluctuations, we can only guarantee Option's #1 thru #4 for a limited time. The Prepay and Budget options that we are offering is only available for a limited time and is subject to end when all protection gallons are sold. ***If a lower amount of gallons is needed than our minimum required gallons, please contact the office.*

Option #5 - Variable price of .30 cents per gallon above Sawyer Energy's wholesale price (our cost). This offer expires on September 30, 2015.

If after your review you have any questions please feel free to contact us. If you decide to go with Sawyer Energy, you will be happy and warm! Thank you for your past patronage and the opportunity to serve your comfort needs.

Respectfully submitted,

William Haines, Sr.
Owner
sawyerenergy@hvc.rr.com

- Fuel Oil • Kerosene • Electric • Natural Gas • COD & Automatic Deliveries • Prepay & Budget Plans •
- Service Contracts • Installations • Repairs • Heap & Credit Cards •

Your Solution for Total Energy Comfort



12 Micheles Blvd • Saugerties, NY 12477 Email: mhaines2@hvc.rr.com or sawyerenergy@hvc.rr.com

Conveniently located off Route 32A Saugerties, near Palenville

Phone: 518-678-2417 ~ Fax: 518-678-3210

SCofC Heating Oil Price Protection Plans

The following are 5 options that Sawyer Energy is pleased to offer The Saugerties Chamber of Commerce for the 2015 - 2016 winter season (Nov thru April 15), ending April 15, 2016. **If interested, please select option, gallons, sign & date bottom (fill out) and return as soon as possible.** If you're selecting a budget plan, please circle the term of your choice. **Downside Protection means you automatically receive the lower retail price.** This special pricing offer is only available for a **limited time and is subject to end when all protection gallons are sold.** ***If a lower amount of gallons is needed than our minimum required gallons, please contact the office.

Option #1 _____ # of Gallons - Prepay Fuel Oil - \$2.499* per gallon, min of *500 gallons

**Downside Protection is an additional .30 cents per gallon and is due upon enrollment and is non-refundable*

Option #2 _____ # of Gallons - Prepay Fuel Oil Fixed Price at - \$2.499 per gallon, min of *500 gallons

Option #3 _____ # of Gallons - Budget Fuel Oil - \$2.699* per gallon, min of *500 gallons

Pick (circle) - 9, 10 or 11 month plan.

**Downside Protection is an additional .30 cents per gallon and is due upon enrollment and is non-refundable*

Option #4 _____ # of Gallons - Budget Fuel Oil Fixed Price at - \$2.699 per gallon, min of *500 gallons

Pick (circle) - 9, 10 or 11 month plan

Option #5 - _____ - Variable price of .30 cents per gallon above Sawyer Energy's wholesale price (our cost). This offer expires on September 30, 2015.

If after your review you have any questions or need assistance filling this out, please feel free to contact us at 518-678-2417. An Early Termination Agreement Fee will apply once accepted. The Downside protection fee is non-refundable. Automatic delivery will continue once your requested gallons are used up or expire; your delivery price will then be at our daily retail price, unless Sawyer Energy is notified in writing. If you decide to go with Sawyer Energy, you will be happy and warm! Thank you for your patronage and the opportunity to serve your comfort needs.

Enrollment Acceptance by:

→ Please note that upon acceptance of this agreement, the **Downside Protection fee is due upon enrollment, this includes all Customers with a credit,** unless you have a prior approval from Sawyer Energy.

Signature: _____ Date: _____

Print Name: _____ Tel #: _____

Physical Address: _____

Mailing Address: _____

- Fuel Oil • Kerosene • Electric • Natural Gas • COD & Automatic Deliveries • Prepay & Budget Plans •
- Installations • Repairs • Service Contracts • Heap & Credit Cards •

Sawyer Energy



Got Heat...

Are you ready for the heating season?

Soon leaves will be falling as summer is gone and fall blows in. Fall will then go out as fast as it blew in, while frost knocks on our door as the Northeast welcomes winter. The air outside will be cold, snow will be falling, yet you will be warm & cozy because you were prepared!

- ✓ Heating Oil & Kerosene
- ✓ Electric & Natural Gas
- ✓ Automatic & COD Deliveries
- ✓ Prepay & Budget Price Protection Plans
- ✓ Full Repair Service
- ✓ Installations
- ✓ Service Contracts
- ✓ Offering Guaranteed Savings On Electric & Natural Gas
- ✓ Family Owned & Operated
- ✓ HEAP Accepted
- ✓ We Accept Checks, Cash, MasterCard, Visa, & Discover

Cleaning Special for
SCofC members

\$149.99*

*Plus parts and tax
COD Only

Expires 10/31/2015

**MUST MENTION CHAMBER SPECIAL
WHEN CALLING**

This special applies to a routine cleaning only. It does not apply to clogged systems or any service issue problems associated with other than a normal routine cleaning.



8/22/2014

Dear Chamber Members,

Thank you for taking the time to consider our company. This year I can offer any Saugerties Chamber member who wishes to become a propane customer, a price of \$.50 over our bi-weekly posted price. Paraco Gas Corp. will offer this pricing only to active members and will be reviewed yearly and will be active from August 1st 2014 through July 31st 2015 and then reviewed every year, concurrently. At that time, management will assess all accounts, and if necessary, will add the costs for shipping, as we incur these costs. If a member ends their Chamber membership, pricing will be brought up to current retail.

I will be happy to have our sales representative meet you at your location and give you details for your installation. In these times, going green is less expensive than you think.

If you require any additional information please let us know.

Sincerely,
Peter Teresi
Operations Manager
Paraco Gas Corporation
Phone: (518) 514-2621
Fax: (845) 246-5017
Email: pteresi@paraco-gas.com



Corporate Office - (State, Columbia & Greene)

P.O. Box 1269 - 2926 Route 32

Saugerties, NY 12477

Local: 845-247-2200

Administration & Billing

Fax: 845-246-0207

Equipment Sales & Service

Fax: 845-246-0205

Dutchess County Office

P.O. Box 48 - 6796 Route 9

Rhinebeck, NY 12572

Local: 845-876-2033

Customer Service & Sales

Fax: 845-876-5331

Call us at 1-800-755-6726

Visit us @ www.koscocomfort.com

SAUGERTIES CHAMBER OF COMMERCE MEMBER PRICING OFFER
2015-16 HEATING SEASON

SAUGERTIES CHAMBER OF COMMERCE

Dear SAUGERTIES CHAMBER OF COMMERCE MEMBER:

We are pleased to offer you the following pricing options for the upcoming heating season. Please select any applicable choices and fill in the number of gallons you require, if necessary, on the appropriate line.

#2 FUEL OIL _____ **GALLONS:** _____

- _____ Option #1 Variable Pricing: .30¢ over the KOSCO wholesale price on the day of delivery.
_____ Option #2 Fixed Pricing: \$2.649 per gallon (price will not go up or down for the duration of the plan)
_____ Option #3 ****Capped Pricing: .45¢ over the KOSCO wholesale price on the day of delivery with a cap of \$2.699 per gallon.**

****This option requires a downward protection fee of .20¢ per requested gallon. This fee must be included along with a signed copy of this offer unless included in a budget**

Requested gallons x .20¢ = _____

PROPANE _____ **GALLONS:** _____

200 - 400 gallons \$2.09 per gallon
401 gallons or more \$1.79 per gallon

KEROSENE _____ **GALLONS:** _____

Your price will be calculated at .30¢ per gallon discount off of the KOSCO kerosene retail price on the day of delivery.

***** ALL PRICES LISTED ABOVE DO NOT INCLUDE ANY APPLICABLE TAXES*****

Payment Terms: _____ Net 30 days - Pay only the downward protection fee, if applicable, now.
_____ Pre-pay - Pay the entire plan amount due now.
_____ Budget - Payable over 10 months starting in August. 1st payment due with signed offer.
_____ If you want to include your service contract in your budget please check this line.
Call our office if you require assistance with calculating your payment.

****Account must be kept current at all times to maintain special pricing.****

Payment Options: _____ Check Enclosed (made payable to KOSCO)
_____ Credit Card - For Pre-pay or Budgets. See reverse.
_____ Direct Debit - For Budgets only. See reverse.

Expiration: **EARLY TERMINATION FEES APPLY** - Once accepted, the prices will remain in effect until April 30, 2016 or until the requested number of gallons has been delivered (whichever occurs first). Automatic delivery will then continue at the KOSCO retail price unless otherwise notified in writing.

NOTE: This pricing agreement is subject to the KOSCO Customer Agreement terms and conditions (available upon request or at www.koscocomfort.com). Plan pricing is not valid until signed form and any payment due is received. KOSCO is not liable for errors or omissions. Your acceptance of this offer commits your full season usage exclusively to KOSCO.

MARKET SENSITIVE PRICING - This offer expires if not signed and returned by the end of business 6/8/2015.
Thank you for the opportunity to serve your energy needs. If you have any questions, please contact Barry Motzkin at (845) 247-2200.

X

Account Holder Signature (denotes acceptance of 2015/2016 Price Protection Offer & KOSCO Customer Agreement)

Date



Corporate Office - Ulster, Columbia & Greene
P.O. Box 1269 - 2926 Route 32
Saugerties, NY 12477
Local: 845-247-2200

Administration & Billing
Fax: 845-246-0207

Equipment Sales & Service
Fax: 845-246-0205

Dutchess County Office
P.O. Box 48
Rhinebeck, NY 12572
Local: 845-876-2033

Customer Service & Sales
Fax: 845-876-5331

Call us at 1-800-755-6726
Visit us @ koscocomfort.com

SAUGERTIES CHAMBER OF COMMERCE MEMBER PRICING OFFER 2014-15 HEATING SEASON

SAUGERTIES CHAMBER OF COMMERCE

Dear Saugerties Chamber of Commerce Member:

We are pleased to offer you the following pricing options for the upcoming heating season. Please select any applicable choices and fill in the number of gallons you require, if necessary, on the appropriate line.

#2 FUEL OIL _____ GALLONS: _____

- _____ Option #1 Variable Pricing: .30¢ over the KOSCO wholesale price on the day of delivery.
_____ Option #2 Fixed Pricing: \$3.499 per gallon (price will not go up or down for the duration of the plan).
_____ Option #3 **Capped Pricing: .45¢ over the KOSCO wholesale price on the day of delivery with a cap of \$3.699 per gallon.

**This option includes downward protection at no additional charge.

Requested gallons x 0¢ = \$0.00

PROPANE _____ GALLONS: _____

0 - 500 gallons \$2.89 per gallon
501 gallons or more \$2.09 per gallon

KEROSENE _____ GALLONS: _____

Your price will be calculated at .30¢ per gallon discount off of the KOSCO kerosene retail price on the day of delivery.

*** ALL PRICES LISTED ABOVE DO NOT INCLUDE ANY APPLICABLE TAXES***

Payment Terms: _____ Net 30 days - Pay only the downward protection fee, if applicable, now.
_____ Pre-pay - Pay the entire plan amount due now.
_____ Budget - Payable over 10 months starting in August. 1st payment due with signed offer.
_____ If you want to include your service contract in your budget please check this line.

Call our office if you require assistance with calculating your payment.

Account must be kept current at all times to maintain special pricing.

Payment Options: _____ Check Enclosed (made payable to KOSCO)
_____ Credit Card - For Pre-pay or Budgets. See reverse.
_____ Direct Debit - For Budgets only. See reverse.

Expiration: EARLY TERMINATION FEES APPLY - Once accepted, the prices will remain in effect until May 31, 2015 or until the requested number of gallons has been delivered (whichever occurs first). Automatic delivery will then continue at the KOSCO retail price unless otherwise notified in writing.

NOTE: This pricing agreement is subject to the KOSCO Customer Agreement terms and conditions (available upon request or at www.koscocomfort.com). Plan pricing is not valid until signed form and any payment due is received. KOSCO is not liable for errors or omissions. Your acceptance of this offer commits your full season usage exclusively to KOSCO.

MARKET SENSITIVE PRICING - This offer expires if not signed and returned by the end of business 9/1/2014.
Thank you for the opportunity to serve your energy needs. If you have any questions, please contact Barry Motzkin at (845) 247-2200.

X

Account Holder Signature (denotes acceptance of 2014/2015 Price Protection Offer & KOSCO Customer Agreement)

Date

We're delivering premium services at lower prices



HeritagEnergy is pleased to offer members of the Saugerties Chamber of Commerce with the following group pricing plans for your kerosene heating needs.

Option 1: HeritagEnergy will deliver all of your kerosene at a capped prepay rate of \$2.999 per gallon. With this plan, your gallons will be delivered at this capped rate from 07/01/15 through 06/01/16. You will receive all of the gallons you prepay, not to exceed this rate through 06/01/16. A non-refundable fee of .25 cents per gallon is due upon signing to secure the downside protection. Once the gallons you have prepaid for expire or should you exceed the gallons purchased, any additional gallons would be delivered at retail pricing.

Option 2: HeritagEnergy will deliver all of your kerosene at a capped budget rate of \$3.099 per gallon. With this plan, your gallons will be delivered at this capped rate from 07/01/15 through 06/01/16. You will receive all of the gallons you budget, not to exceed this rate through 06/01/16. A non-refundable fee of .25 cents per gallon is due upon signing to secure the downside protection. This option would be a 10 month budget with the first payment due at signing followed by nine remaining installments.

These prices are valid through June 30, 2015 or while supplies last.

Please contact Donna Dieter, Sales Coordinator, should you have any questions or would like to review budget calculation at 845-336-2000 x3321.

Thank you,
Donna Dieter
Sales Coordinator



HeritagEnergy is pleased to offer members of the Saugerties Chamber of Commerce with the following pricing plans for your propane needs.

Option 1: HeritagEnergy will deliver all of your propane at a locked prepay rate of \$2.259 per gallon. With this plan, your gallons will be delivered at this locked rate from 07/01/15 through 06/01/16. You will receive all of the gallons you prepay, not to exceed this rate through 06/01/16. Once the gallons you have prepaid for expire or should you exceed the gallons purchased, any additional gallons would be delivered at retail pricing.

Option 2: HeritagEnergy will deliver all of your propane at a locked budget rate of \$2.359 per gallon. With this plan, your gallons will be delivered at this locked rate from 07/01/15 through 06/01/16. You will receive all of the gallons you budget, not to exceed this rate through 06/01/16. This option would be a 10 month budget with the first payment due at signing followed by nine remaining installments.

These prices are valid through June 30, 2015 or while supplies last.

Please contact Donna Dieter, Sales Coordinator, should you have any questions or would like to review budget calculation at 845-336-2000 x3321.

Thank you,
Donna Dieter
Sales Coordinator



HeritagEnergy is pleased to offer members of the Saugerties Chamber of Commerce with the following pricing plans for your heating oil needs.

Option 1: HeritagEnergy will deliver all of your fuel oil at a capped prepay rate of \$2.499 per gallon. With this plan, your gallons will be delivered at this capped rate from 07/01/15 through 06/01/16. You will receive all of the gallons you prepay, not to exceed this rate through 06/01/16. A non-refundable fee of .25 cents per gallon is due upon signing to secure the downside protection. Once the gallons you have prepaid for expire or should you exceed the gallons purchased, any additional gallons would be delivered at retail pricing.

Option 2: HeritagEnergy will deliver all of your fuel oil at a capped budget rate of \$2.599 per gallon. With this plan, your gallons will be delivered at this capped rate from 07/01/15 through 06/01/16. You will receive all of the gallons you budget, not to exceed this rate through 06/01/16. A non-refundable fee of .25 cents per gallon is due upon signing to secure the downside protection. This option would be a 10 month budget with the first payment due at signing followed by nine remaining installments.

These prices are valid through June 30, 2015 or while supplies last.

Please contact Donna Dieter, Sales Coordinator, should you have any questions or would like to review budget calculation at 845-336-2000 x3321.

Thank you,
Donna Dieter
Sales Coordinator



2785 W. Main St.
Wappingers Falls, NY 12590

P: 845.297.5580

F: 845.297.5465

E: info@bottinifuel.com

bottinifuel.com

04/09/2015

Dear Saugerties Chamber of Commerce Member,

We are pleased to offer a special discount price for home heating oil for the 2015/2016 heating season for the Members of Saugerties Chamber of Commerce.

As a Saugerties Chamber of Commerce Members your account will always reflect a special discount of 35¢ over wholesale for fuel oil. Other companies may tell you that you're getting a discount, **but they won't tell you their wholesale price.** At bottinifuel.com, **we show you.** As a customer, we provide a login and password to view our wholesale price, just add 35¢ per gallon, to get your delivered price. Unlike our competitors, Bottini Fuel provides programs that are completely transparent.

In addition to this special discount, we also offer Price Protection. Price Protection provides peace of mind and protects you from the fluctuating price of fuel for this coming heating season.

- **2015/2016 Signing Special:** Get a cap price for the 2015/2016 heating season of \$2.699 if committed by 05/11/2015. Pay an enrollment cost of \$.30 per gallon and no matter how high prices go you will never pay more than the cap price. However, if prices drop, you will pay the lower, special discounted price.

Need Propane for heating?

- Get our fixed price plan of 2.299 per gallon if committed by 05/11/2015.

Price Protection enrollment is available anytime. Just call when you are ready and one of our Account Specialists will be happy to help you.